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ACTION EB-07

INFO OCT-01 NEA-09 ISO-00 ERDA-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 FEAE-00 FPC-01 H-02 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 SAM-01 OES-03

SP-02 SS-15 STR-04 TRSE-00 FRB-03 PA-01 PRS-01 USIA-06

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R 110853Z APR 75 FM AMEMBASSY ALGIERS TO SECSTATE WASHDC 2272

CONFIDENTIAL ALGIERS 0934

E.O. 11652: GDS

TAGS: 3225,OPEC, ENRG

SUBJECT: STATUS OF OPEC COUNTRIES OIL CARGO PREFERENCE

REF: STATE 077027 AND STATE A-1542

- 1. ALGERIA HAS NO LAW WHICH RESERVES PORTION OF ALGERIAN OIL EXPORTS TO ALGERIAN FLAG VESSELS. WITH NATIONALIZED PORT, SHIPPING AND OIL INDUSTRIES ACTUAL LAW OR REGULATION IS NOT NECESSARY.
- 2. GOA HAS TWO SMALLISH OIL TANKERS AND TWO REFINED PRODUCT TANKERS. THEY WILL BE KEPT FULLY UTILIZED CARRYING ALGERIAN OIL AND PRODUCTS, BUT THEY CAN ONLY CARRY A NEGLIGIBLE PORTION OF OIL EXPORTS. ALGERIAN SHIPPING COMPANY CNAN HAS PLANS TO BUILD OR BUY SIX MORE OIL TANKERS OF 80-130,000 TONS, BUT ORDERS HAVE NOT BEEN MADE TO DATE. AS CNAN FLEET BUILDS UP, A HIGHER PROPORTION OF OIL WILL BE CARRIED BY ALGERIAN FLAG CARRIERS.
- 3. CNAN DOES SEEK TO NEGOTIATE 50/50 SHIPPING CONFIDENTIAL

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AGREEMENTS WITH LINES SCHEDULED TO STOP IN ALGERIAN

PORTS. IT HAS SUCH AN AGREEMENT WITH LYKES FOR EXAMPLE. NATIONAL COMPANIES ALSO HAVE TRIED TO INSIST ON USE OF ALGERIAN FLAG VESSELS IN LARGE TURN-KEY INDUSTRIAL PROJECTS, BUT THIS DEMAND IS USUALLY DROPPED IN BARGAINING.

- 4. RECENT LNG EXPORT CONTRACTS HAVE PROVIDED THAT ALGERIA SUPPLY 50 PERCENT OF SHIPPING. CNAN IS OPERATING 1 LNG TANKER AND 1 LPG TANKER. IT HAS ON ORDER IN FRENCH YEARDS 5 LNG TANKERS OF 120-130,000 CUBIC METERS. CNAN IS EXPECTED TO ANNOUNCE SHORTLY SIGNING OF CONTRACTS TO BUILD 3 MORE LNG TANKERS OF 125-130,000 CUBIC METERS. THESE ORDERS WILL PROBABLY GO TO NORTHERN EUROPE OR POSSIBLY JAPAN, FINALLY, CNAN'S PLANS INCLUDE ORDERING 3 MORE LNG TANKERS UNDER 1974-1977 4-YEAR PLAN.
- 5. CNAN BORROWED IN 1973 A 200 MILLION EURODOLLAR LOAN TO BUILD LNG TANKER FLEET AND IS USING THIS MONEY AS DOWN PAYMENT FOR UP TO 10 SHIPS WHICH ARE FINANCED BY NATIONAL CONSTRUCTION CREDITS. HOWEVER, DELAYS IN ALGERIAN LNG EXPORT PLANS, PROBABLY MEAN SOME CUTBACKS IN THIS BUILDING PROGRAM, CHARTER OF THESE TO OTHER LNG PROJECTS, OR DEMAND TO USE OVER 50 PERCENT ALGERIAN FLAG CARRIERS.
- 6. AT PRESENT TIME SOME OF CNAN FLEET HAVE FRENCH CAPTAINS, BUT THEY ARE BEING REPLACED BY ALGERIANS. CANADIANS AND POLES ARE BOTH ASSISTING ALGERIANS WITH MARITIME TRAINING SCHOOLS.LYNE

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